



# EXHIBITOR PROSPECTUS



## 12<sup>TH</sup> ANNUAL CONFERENCE OCTOBER 15, 2025

Old Ranch Country Club  
3901 LAMPSON AVENUE, SEAL BEACH, CA

**EARLYBIRD DEADLINE:** Tuesday, September 8

**REGISTER ONLINE TODAY** 



## ABOUT CAMPS

The California Association of Medical Product Suppliers (CAMPS) is a non-profit, statewide trade association representing the California HME industry. CAMPS is headquartered in Sacramento representing approximately 200 HME companies with over 200 branches in California.

The CAMPS Board of Directors is comprised of industry leaders including CEOs and owner/operators of national, as well as independent HME providers.

The Association is a powerful voice for HME companies and manufacturers.



[CLICK HERE FOR MORE  
INFORMATION ABOUT CAMPS](#)



## BENEFITS OF EXHIBITING

- **Network with Industry Professionals**
- **Increase Visibility within the Industry**
- **Showcase Products and Services**
- **Generate Leads and Potential Sales Opportunities**
- **Gain Insights for Competitive Analysis**

## WHAT'S INCLUDED

- One (1) 6' tabletop exhibit
- Display area is your 6' table only
- One (1) complimentary conference badge
- Pre and Post Attendee List

## SCHEDULE

**WEDNESDAY, OCTOBER 15**

Exhibitor Setup	7:30 AM – 8:45 AM
Program	9:00 AM – 5:00 PM
Lunch	12:00 PM – 1:00 PM
Reception	5:00 PM – 6:30 PM
Exhibitor Teardown	6:30 PM – 7:00 PM

## EXHIBIT FEES

**EARLY:** Until Tuesday, September 8 - \$2,000

**LATE:** After September 8 - \$2,250

**ADDITIONAL BADGES:** \$300 each





## SPONSORSHIP OPPORTUNITIES

### ■ REFRESHMENT BREAK - \$2,500

Company logo on signage at the break area, on event materials, on the event website and recognition during the program.

### ■ CONTINENTAL BREAKFAST - \$3,000

Company logo on signage at the breakfast area, on event materials, on the event website and recognition during the program.

### ■ LUNCH - \$3,500

Company logo on signage at the lunch, on event materials, on the event website, social media platforms, and recognition from the podium during the program.

### ■ RECEPTION - \$3,500

Company logo on signage at the reception, on event materials, on the event website, social media platforms, and recognition from the podium during the program.

## HOTEL ACCOMMODATIONS

Please note that we do not have a designated block of rooms for this conference. Attendees are responsible for making their own hotel reservations. We recommend booking early to secure your preferred accommodation. For your convenience, a list of nearby hotels are below.

### **Hampton Inn and Suites**

2401 Seal Beach Blvd  
Seal Beach, CA 90740  
ph: 562-594-3939



### **Ayres Hotel Seal Beach**

12850 Seal Beach Blvd  
Seal Beach, CA 90740  
ph: 888-963-4839



## QUESTIONS?

Contact Gloria Peterson, IOM at  
[gpeterson@amgroup.us](mailto:gpeterson@amgroup.us) or call 916.443.2115.

**REGISTER ONLINE**  
**TODAY**





# TERMS AND CONDITIONS

## CONDITIONS OF ELIGIBILITY

California Medical Product Suppliers (CAMPS) reserves the right to determine the eligibility of any company wishing to exhibit. All products and services to be exhibited must be related to the pathology profession. CAMPS may deny or revoke eligibility based on a violation of any policy set forth in these terms and conditions or for any action determined by CAMPS to detract from the objectives of the Meeting.

## PAYMENT AND CANCELLATION

Full payment is due at the time the exhibitor application is submitted. All cancellations must be made in writing. Payment must be received by September 15, 2025, or the CAMPS reserves the right to cancel the Exhibitor's contract. A \$100 processing fee will be assessed to all cancellations. No refunds will be issued after September 15, 2025.

## ASSIGNMENT OF EXHIBIT SPACE

Exhibitor may consider their space as reserved upon acceptance of the application. However, placement will not be assigned until full payment has been received. Exhibitor will be assigned the next available space upon payment in full. The CAMPS Show management reserves the right to assign exhibit space, change the floor plan or move Exhibitor's exhibit space, without prior notice, if the CAMPS Show management determines that it is in the best interest of the CAMPS Show.

## SUBLETTING SPACE

No exhibitor shall assign, sublet or apportion the whole or any part of the space assigned. In addition, no exhibitor shall have representatives, equipment, or materials from other companies other than their own in said exhibit space without the written consent of CAMPS.

## ADMISSION & DISPLAY RULES

Admission to Annual Meeting events requires an official CAMPS badge or ticket, which must be worn at all times, including during setup and breakdown. Exhibitors' clients and guests must register with CAMPS and pay any applicable fees. Each exhibitor will receive a draped six-foot table (24" deep, 30" tall), two chairs, and a trash can. Free-standing displays or products may replace the table

but must not exceed 78" in height, 30" in depth, and 8' in width. No bolts, screws, hooks, or nails may be attached to exhibit area walls or floors. Aisles must remain clear per Fire Marshal regulations; obstructing items will be removed.

## SHIPPING

Exhibitors are responsible for all shipping and handling fees to and from the meeting venue.

There is no General Contractor, so all freight companies must unload and load materials themselves. Exhibitor agrees to abide by all venue rules, if applicable. All exhibit materials must be assembled by the end user unless other arrangements have been made.

## ELECTRICITY, INTERNET AND AUDIO-VISUAL EQUIPMENT

If your exhibit space requires electricity, please reach out to CAMPS show management.

## LIABILITY

Each exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of injury or damage to the exhibitor's displays, equipment, and other property brought upon the premises of the hotel. Exhibitor shall indemnify and hold harmless CAMPS, the Old Ranch Country Club and any authorized representative or employee of the foregoing of any and all losses, damages, and claims from any cause whatsoever.

## VERBAL AGREEMENTS

CAMPS will not be bound by any verbal agreements, representations, or statements between CAMPS, exhibitors, or the hotel staff. All agreements must be made in writing.

## AGREEMENT

By completing the Exhibitor Agreement, which includes these terms by reference, the exhibiting company agrees to comply with all rules, regulations, and CAMPS decisions. This contract becomes binding for both the supporting company and the association upon acceptance by CAMPS staff.